Distributor: ARN-80125 / TRANSCEND INVESTMENT SERVICES PRIVATE LIM for the Investment Period: 01-Jan-2023 to 31-Mar-2023

Perc- Percentage



ApprdRt v1.1

Class	SEBI Scheme categorization	Scheme	Investment Period	Transaction	Investment	Rate Type			Traile	er Fee			All	B30 Inc Trai	ler Fee (Clawback
Class	OLDI Goneme dategorization			Nature	Amount	Nate Type	B30 Inc	1st Yr	2nd Yr	3rd Yr	4th Yr	>=5th Yr	Assets	Туре	%	Thld(D)
Equity	Equity	Kotak Manufacture In India Fund		Lump sum	1 to MAX	FIXED	1.5	1.55	1.55	1.55	1.55	1.55	NO	Full	100	365
Equity	Equity	Rotak Manufacture III IIIdia Fund		Systematic	1 to MAX	FIXED	1.5	1.55	1.55	1.55	1.55	1.55	NO	Full	100	365
Equity	Contra Fund	Kotak India EQ Contra Fund		Lump sum	1 to MAX	FIXED	1.75	1.5	1.5	1.5	1.5	1.5	NO	Full	100	365
Equity	Contra Fund	Rotak India EQ Contra Pund		Systematic	1 to MAX	FIXED	1.75	1.5	1.5	1.5	1.5	1.5	NO	Full	100	365
Equity	Sectoral or Thematic Fund	Kotak Infrastructure & Economic Reform		Lump sum	1 to MAX	FIXED	1.75	1.5	1.5	1.5	1.5	1.5	NO	Full	100	365
Equity	Sectoral of Thematic Fund	Fund		Systematic	1 to MAX	FIXED	1.75	1.5	1.5	1.5	1.5	1.5	NO	Full	100	365
Equity	Equity	Kotak ESG Opportunities Fund	01-Jan-2023 to 31-Mar-2023	Lump sum	1 to MAX	FIXED	1.5	1.5	1.5	1.5	1.5	1.5	NO	Full	100	365
Equity	Equity	Rotak E3G Opportunities Fund		Systematic	1 to MAX	FIXED	1.5	1.5	1.5	1.5	1.5	1.5	NO	Full	100	365
E muito	Equity	Kotak Business Cycle Fund		Lump sum	1 to MAX	FIXED	0.9	1.45	1.45	1.45	1.45	1.45	NO	Full	100	365
Equity				Systematic	1 to MAX	FIXED	0.9	1.45	1.45	1.45	1.45	1.45	NO	Full	100	365
Equity	Equity	Kotak Focused Equity Fund		Lump sum	1 to MAX	FIXED	1.75	1.4	1.4	1.4	1.4	1.4	NO	Full	100	365
Equity	Equity			Systematic	1 to MAX	FIXED	1.75	1.4	1.4	1.4	1.4	1.4	NO	Full	100	365
Equity	Equity	Kotak Pioneer Fund		Lump sum	1 to MAX	FIXED	1.2	1.4	1.4	1.4	1.4	1.4	NO	Full	100	365
Equity	Equity	Kotak Florieer Furiu		Systematic	1 to MAX	FIXED	1.2	1.4	1.4	1.4	1.4	1.4	NO	Full	100	365
Equity	ELSS	Kotak Tay Sayar Fund		Lump sum	1 to MAX	FIXED	1.75	1.35	1.35	1.35	1.35	1.35	NO	Full	100	365
Equity	ELGG	Kotak Tax Saver Fund		Systematic	1 to MAX	FIXED	1.75	1.35	1.35	1.35	1.35	1.35	NO	Full	100	365
Equity	Lorgo Con Fund	Katak Bluashin Fund		Lump sum	1 to MAX	FIXED	1.75	1.3	1.3	1.3	1.3	1.3	NO	Full	100	365
Equity	Large Cap Fund	Kotak Bluechip Fund		Systematic	1 to MAX	FIXED	1.75	1.3	1.3	1.3	1.3	1.3	NO	Full	100	365
Equity:		Votak Multipan Fund		Lump sum	1 to MAX	FIXED	1.5	1.3	1.3	1.3	1.3	1.3	NO	Full	100	365
Equity	Equity	Kotak Multicap Fund		Systematic	1 to MAX	FIXED	1.5	1.3	1.3	1.3	1.3	1.3	NO	Full	100	365
Equity	Equity Savings	Kotak Equity Savings Scheme		Lump sum	1 to MAX	FIXED	1.75	1.25	1.25	1.25	1.25	1.25	NO	Full	100	365

Distributor: ARN-80125 / TRANSCEND INVESTMENT SERVICES PRIVATE LIM for the Investment Period: 01-Jan-2023 to 31-Mar-2023



ApprdRt v1.1

Class	SEBI Scheme categorization	Scheme	Investment Period	Transaction	Investment	Rate Type			Traile	er Fee			All	B30 Inc Trai	B30 Inc Trailer Fee Clawbac			
Class	SEDI Scheme Categorization	Scheme	investment renou	Nature	Amount	Nate Type	B30 Inc	1st Yr	2nd Yr	3rd Yr	4th Yr	>=5th Yr	Assets	Туре	%	ThId(D)		
Equity	Equity Savings	Kotak Equity Savings Scheme		Systematic	1 to MAX	FIXED	1.75	1.25	1.25	1.25	1.25	1.25	NO	Full	100	365		
Equit.	Small Cap Fund	Kotak Small Cap Fund		Lump sum	1 to MAX	FIXED	1.25	1.25	1.25	1.25	1.25	1.25	NO	Full	100	365		
Equity	Smail Cap Fullu	Rotak Small Cap Fund		Systematic	1 to MAX	FIXED	1.25	1.25	1.25	1.25	1.25	1.25	NO	Full	100	365		
- Carrita	Lorge and Mid Con Fund	Kotak Equity Opportunities Fund		Lump sum	1 to MAX	FIXED	1.75	1.2	1.2	1.2	1.2	1.2	NO	Full	100	365		
Equity	Equity Large and Mid Cap Fund Kotak Equity Opportunities F	Rotak Equity Opportunities Fund		Systematic	1 to MAX	FIXED	1.75	1.2	1.2	1.2	1.2	1.2	NO	Full	100	365		
Fauite	Equity Mid Cap Fund	Katak Emaraina Equity		Lump sum	1 to MAX	FIXED	1.5	1.15	1.15	1.15	1.15	1.15	NO	Full	100	365		
Equity		Kotak Emerging Equity	01-Jan-2023 to 31-Mar-2023	Systematic	1 to MAX	FIXED	1.5	1.15	1.15	1.15	1.15	1.15	NO	Full	100	365		
Equity	MultiCap fund	Kotak Flexicap Fund		Lump sum	1 to MAX	FIXED	1.75	1.05	1.05	1.05	1.05	1.05	NO	Full	100	365		
				Systematic	1 to MAX	FIXED	1.75	1.05	1.05	1.05	1.05	1.05	NO	Full	100	365		
Facility	Arbitrage Fund	Kotak Arbitrage Fund		Lump sum	1 to MAX	FIXED	0	0.65	0.65	0.65	0.65	0.65	NO	Full	100	365		
Equity				Systematic	1 to MAX	FIXED	0	0.65	0.65	0.65	0.65	0.65	NO	Full	100	365		
Facility	F. mitte	Kotak Nifty Next 50 Index Fund		Lump sum	1 to MAX	FIXED	0	0.55	0.55	0.55	0.55	0.55	NO	Full	100	365		
Equity	Equity			Systematic	1 to MAX	FIXED	0	0.55	0.55	0.55	0.55	0.55	NO	Full	100	365		
Fauite	Facility.	Katali Nifti 50 Inday Fund		Lump sum	1 to MAX	FIXED	0	0.3	0.3	0.3	0.3	0.3	NO	Full	100	365		
Equity	Equity	Kotak Nifty 50 Index Fund		Systematic	1 to MAX	FIXED	0	0.3	0.3	0.3	0.3	0.3	NO	Full	100	365		
l la de mi el	Delegand I lighted Freed	Votels Families Historia		Lump sum	1 to MAX	FIXED	1.3	1.35	1.35	1.35	1.35	1.35	NO	Full	100	365		
Hybrid	Balanced Hybrid Fund	Kotak Equity Hybrid		Systematic	1 to MAX	FIXED	1.3	1.35	1.35	1.35	1.35	1.35	NO	Full	100	365		
l la de mi el	Concernative United Fund			Lump sum	1 to MAX	FIXED	1.5	1.3	1.3	1.3	1.3	1.3	NO	Full	100	365		
Hybrid	Conservative Hybrid Fund	Kotak Debt Hybrid		Systematic	1 to MAX	FIXED	1.5	1.3	1.3	1.3	1.3	1.3	NO	Full	100	365		
له ند مار را	Dunamia Agast Allegation for a	Katal Balancad Advantas Evid		Lump sum	1 to MAX	FIXED	1.3	1.15	1.15	1.15	1.15	1.15	NO	Full	100	365		
Hybrid	Dynamic Asset Allocation fund	Kotak Balanced Advantage Fund		Systematic	1 to MAX	FIXED	1.3	1.15	1.15	1.15	1.15	1.15	NO	Full	100	365		

Perc- Percentage

Distributor: ARN-80125 / TRANSCEND INVESTMENT SERVICES PRIVATE LIM for the Investment Period: 01-Jan-2023 to 31-Mar-2023

Perc- Percentage



ApprdRt v1.1

Class	SEBI Scheme categorization	Scheme	Investment Period	Transaction	Investment	Rate Type			Traile	er Fee			All	B30 Inc Trai	iler Fee (Clawback
Class	OLDI Gonemic Gategorization		investment renou	Nature	Amount	Nate Type	B30 Inc	1st Yr	2nd Yr	3rd Yr	4th Yr	>=5th Yr	Assets	Туре	%	Thld(D)
Debt	Gilt Fund	Kotak Gilt Investments Fund		Lump sum	1 to MAX	FIXED	1.5	1.1	1.1	1.1	1.1	1.1	NO	Full	100	365
Debt	One i did	Notal Oil investments i und		Systematic	1 to MAX	FIXED	1.5	1.1	1.1	1.1	1.1	1.1	NO	Full	100	365
Debt	Credit Risk Fund	Kotak Credit Risk Fund		Lump sum	1 to MAX	FIXED	1.75	1.05	1.05	1.05	1.05	1.05	NO	Full	100	365
Debt	Gredit Kisk Fund	Rotar Greuit Risk Pullu		Systematic	1 to MAX	FIXED	1.75	1.05	1.05	1.05	1.05	1.05	NO	Full	100	365
Debt	Medium Duration Fund	Kotak Medium Term Fund		Lump sum	1 to MAX	FIXED	1.35	1	1	1	1	1	NO	Full	100	365
Debt	Medidili Duration Fund	Rotak Medium Term Fund		Systematic	1 to MAX	FIXED	1.35	1	1	1	1	1	NO	Full	100	365
Dobt	Medium to Long Term Duration	tion Kotak Bond Fund	01-Jan-2023 to 31-Mar-2023	Lump sum	1 to MAX	FIXED	1.5	0.95	0.95	0.95	0.95	0.95	NO	Full	100	365
Debt	Fund			Systematic	1 to MAX	FIXED	1.5	0.95	0.95	0.95	0.95	0.95	NO	Full	100	365
Daha	Dynamic Bond	Kotak Dynamic Bond Fund		Lump sum	1 to MAX	FIXED	1.5	0.85	0.85	0.85	0.85	0.85	NO	Full	100	365
Debt				Systematic	1 to MAX	FIXED	1.5	0.85	0.85	0.85	0.85	0.85	NO	Full	100	365
Date	Ohart Danifa a Facili	Kotak Bond Short Term Fund		Lump sum	1 to MAX	FIXED	0.25	0.8	0.8	0.8	0.8	0.8	NO	Full	100	365
Debt	Short Duration Fund			Systematic	1 to MAX	FIXED	0.25	0.8	0.8	0.8	0.8	0.8	NO	Full	100	365
Daha	Lauration Front	Kotak Low Duration Fund		Lump sum	1 to MAX	FIXED	0.5	0.75	0.75	0.75	0.75	0.75	NO	Full	100	365
Debt	Low duration Fund			Systematic	1 to MAX	FIXED	0.5	0.75	0.75	0.75	0.75	0.75	NO	Full	100	365
Daha	Illiano ala ant Donastica Found	Katali Carinana Franci		Lump sum	1 to MAX	FIXED	0	0.5	0.5	0.5	0.5	0.5	NO	Full	100	365
Debt	Ultra short Duration Fund	Kotak Savings Fund		Systematic	1 to MAX	FIXED	0	0.5	0.5	0.5	0.5	0.5	NO	Full	100	365
Daha	Dealine and DOLL Franck	Katali Baakin a and BOLL Bakt Fund		Lump sum	1 to MAX	FIXED	0.5	0.35	0.35	0.35	0.35	0.35	NO	Full	100	365
Debt	Banking and PSU Fund	Kotak Banking and PSU Debt Fund		Systematic	1 to MAX	FIXED	0.5	0.35	0.35	0.35	0.35	0.35	NO	Full	100	365
D	0	Kotak Corporate Bond Fund]	Lump sum	1 to MAX	FIXED	0.4	0.35	0.35	0.35	0.35	0.35	NO	Full	100	365
Debt	Corporate Bond Fund			Systematic	1 to MAX	FIXED	0.4	0.35	0.35	0.35	0.35	0.35	NO	Full	100	365
Debt	Debt	Kotak Floating Rate Fund		Lump sum	1 to MAX	FIXED	0	0.35	0.35	0.35	0.35	0.35	NO	Full	100	365

Distributor: ARN-80125 / TRANSCEND INVESTMENT SERVICES PRIVATE LIM for the Investment Period: 01-Jan-2023 to 31-Mar-2023



ApprdRt v1.1

Class	SEBI Scheme categorization	Scheme	Investment Period	Transaction	Investment	Rate Type			Traile	er Fee			AII	B30 Inc Tra	nc Trailer Fee Clawback		
Class	SEDI Scheme Categorization		investment renod	Nature	Amount	Kale Type	B30 Inc	1st Yr	2nd Yr	3rd Yr	4th Yr	>=5th Yr	Assets	Туре	%	Thld(D)	
Debt	Debt	Kotak Floating Rate Fund		Systematic	1 to MAX	FIXED	0	0.35	0.35	0.35	0.35	0.35	NO	Full	100	365	
Dalat	Dalut	KOTAK NIFTY SDL PLUS AAA PSU BOND		Lump sum	1 to MAX	FIXED	0	0.18	0.18	0.18	0.18	0.18	NO	Full	100	365	
Debt	Debt	JUL 2028 60:40 INDEX FUND		Systematic	1 to MAX	FIXED	0	0.18	0.18	0.18	0.18	0.18	NO	Full	100	365	
Dalat	Dalut	Kotak Nifty SDL Apr 2027 Top 12 Equal		Lump sum	1 to MAX	FIXED	0	0.15	0.15	0.15	0.15	0.15	NO	Full	100	365	
Debt	Debt	Weight Index Fund		Systematic	1 to MAX	FIXED	0	0.15	0.15	0.15	0.15	0.15	NO	Full	100	365	
Dalat	Dalut	Kotak Nifty SDL Apr 2032 Top 12 Equal		Lump sum	1 to MAX	FIXED	0	0.15	0.15	0.15	0.15	0.15	NO	Full	100	365	
Debt	Debt	Weight Index Fund	01-Jan-2023 to 31-Mar-2023	Systematic	1 to MAX	FIXED	0	0.15	0.15	0.15	0.15	0.15	NO	Full	100	365	
Debt	Money Market scheme	Kotak Money Market Scheme		Lump sum	1 to MAX	FIXED	0	0.1	0.1	0.1	0.1	0.1	NO	Full	100	365	
				Systematic	1 to MAX	FIXED	0	0.1	0.1	0.1	0.1	0.1	NO	Full	100	365	
5	Liquid Fund	Kotak Liquid Fund		Lump sum	1 to MAX	FIXED	0	0.1	0.1	0.1	0.1	0.1	NO	Full	100	365	
Debt				Systematic	1 to MAX	FIXED	0	0.1	0.1	0.1	0.1	0.1	NO	Full	100	365	
Dobt	Dobt	Kotak All Weather Debt FOF		Lump sum	1 to MAX	FIXED	0	0.07	0.07	0.07	0.07	0.07	NO	Full	100	365	
Debt	Debt			Systematic	1 to MAX	FIXED	0	0.07	0.07	0.07	0.07	0.07	NO	Full	100	365	
Dalat	Occuminate Franci	Katala Ossanialda Firm d		Lump sum	1 to MAX	FIXED	0	0.03	0.03	0.03	0.03	0.03	NO	Full	100	365	
Debt	Overnight Fund	Kotak Overnight Fund		Systematic	1 to MAX	FIXED	0	0.03	0.03	0.03	0.03	0.03	NO	Full	100	365	
FOF	FOF	Votels Clobal Innovation Fund of Fund		Lump sum	1 to MAX	FIXED	1.5	1.15	1.15	1.15	1.15	1.15	NO	Full	100	365	
FOF	FOF	Kotak Global Innovation Fund of Fund		Systematic	1 to MAX	FIXED	1.5	1.15	1.15	1.15	1.15	1.15	NO	Full	100	365	
FOF	FOF	Kotak International REIT FOF		Lump sum	1 to MAX	FIXED	0	0.95	0.95	0.95	0.95	0.95	NO	Full	100	365	
FUF	FOF			Systematic	1 to MAX	FIXED	0	0.95	0.95	0.95	0.95	0.95	NO	Full	100	365	
FOF	Fund of Fund	Kotak Multi Asset Allocator Fund of Fund - Dynamic		Lump sum	1 to MAX	FIXED	1.5	0.65	0.65	0.65	0.65	0.65	NO	Full	100	365	
FUF				Systematic	1 to MAX	FIXED	1.5	0.65	0.65	0.65	0.65	0.65	NO	Full	100	365	

Distributor: ARN-80125 / TRANSCEND INVESTMENT SERVICES PRIVATE LIM for the Investment Period: 01-Jan-2023 to 31-Mar-2023



ApprdRt v1.1

Class	SEBI Scheme categorization	Scheme	Investment Period	Transaction Nature	Investment	Rate Type	Trailer Fee							B30 Inc Trailer Fee Clawback		
					Amount		B30 Inc	1st Yr	2nd Yr	3rd Yr	4th Yr	>=5th Yr	Assets	Туре	%	Thld(D)
FOF	Fund of Fund	Kotak Global Emerging Fund	01-Jan-2023 to 31-Mar-2023	Lump sum	1 to MAX	FIXED	1.75	0.6	0.6	0.6	0.6	0.6	NO	Full	100	365
FOF	Fund of Fund	Kotak Global Emerging Fund		Systematic	1 to MAX	FIXED	1.75	0.6	0.6	0.6	0.6	0.6	NO	Full	100	365
F0F	FOF	Kotak NASDAQ 100 Fund of Fund		Lump sum	1 to MAX	FIXED	0	0.4	0.4	0.4	0.4	0.4	NO	Full	100	365
FOF				Systematic	1 to MAX	FIXED	0	0.4	0.4	0.4	0.4	0.4	NO	Full	100	365
505	Fund of Fund	Kotak Gold Fund		Lump sum	1 to MAX	FIXED	0.5	0.35	0.35	0.35	0.35	0.35	NO	Full	100	365
FOF				Systematic	1 to MAX	FIXED	0.5	0.35	0.35	0.35	0.35	0.35	NO	Full	100	365

Perc- Percentage Prop- Proportionate NC- No Clawback Thld(D)- Threshold Period(In Days)

TERMS AND CONDITIONS:

- i. Brokerage Structures are subject to the terms of empanelment and applicable laws and regulations, including SEBI (Mutual Fund) Regulations, AMFI Regulations, laws relating to GST, Income Tax, etc.
- ii. All Trail Brokerages will be calculated for every calendar month and will be paid out in the following month.
- iii. This brokerage structure is applicable till further notice and is subject to changes at the discretion of AMC/ Trustee.
- iv. In case of any regulatory changes with respect to expense ratio, the past/present brokerage structure may be reviewed by the AMC.
- v. The load structures may change at the discretion of AMC / Trustee. Please refer to the latest applicable load structure in the Offer Document(s) / Addenda to the Offer Document(s).
- vi. Switches will be eligible for brokerage trail as per the distributor's applicable brokerage in the scheme but subject to applicable clawback of the switch out scheme. Option changes within the same scheme are not treated as Intra switches
- vii. Additional B30 1st year Trail Commission : As per SEBI circular SEBI/HO/IMD/DF2/CIR/P/2019/42 dated March 25, 2019, additional B30 1st year trail commission shall be payable only
- on inflows from retail investors from B 30 cities. The term 'retail investor' has been defined by SEBI. Accordingly, It has been decided that inflows of amount up to Rs. 2,00,000/- per
- transaction, by individual investors shall be considered as inflows from Retail Investors (applicable WEF 15th April 2019). In case the investment made from B30 cities is redeemed/
- switched out to any other scheme, within one year from the date of subscription, then entire Additional B30 First Year Commission, paid till the date of redemption/Switched out, shall be
- recovered or clawed back/set off from future commission payments. The threshold limit of Rs 2lakhs should be considered by clubbing all transactions on the same day from an individual investor in a particular scheme.
- viii. T-30 refers to the Top 30 cities provided by AMFI & B30 cities, refers to all the cities beyond the Top 30 Cities. Any Investments from cities / Pincodes categories provided by AMFI will
- be eligible for brokerage payment as per T30 brokerage structure. In addition to this, NRI investments will be considered as T30 investments for the purpose of brokerage payment.
- ix. SIP / STP registered WEF April 01, 2019 onwards will be on Trigger basis and not on registration basis.
- x. In the event of the clawback brokerage being higher than that month's brokerage payable, the broker shall refund the same.
- xi. The AMC reserves the right to suspend the brokerage payable, if brought to our notice that higher brokerage is offered to sub-brokers or you have violated the code of conduct and/or rules/regulations laid down by SEBI and AMFI.
- xii. Any Events / Training / Activities / Seminar etc. planned with your employees / clients / sub brokers etc. shall be conducted with the written consent of Regional Heads / Head of Sales prior to such activities
- xiii. All communication with regards to rates changes/modifications would be formally informed to you through kotakadvisorh@kotak.com or donotreply@camsonline.com e- mail id only. Any other mode of communication via verbal or email from any individual representative should not be considered bonafide.

Brokerage changes will be incorporated after consent from Regional Heads, Head of Sales.