

Full Trail Model - Aug'2021

Brokerage Structure

| (Lumpsum & SIP Investments) |  |              |                          |                     |                                 |                             |  |
|-----------------------------|--|--------------|--------------------------|---------------------|---------------------------------|-----------------------------|--|
| Proposed Category           | Scheme Name                                      | Exit Load(*) | Claw Back Period for a,b | 1st Yr. Trail (p.a) | 2nd Yr. to 5th Yr. Trail (p.a.) | 6th Yr. Onwards Trail (p.a) | Annual Retention Incentive for B-30 Locations(b) - in Trail (p.a.) |
| <b>Equity</b>               |  |              |                          |                     |                                 |                             |  |
| Large Cap                   | NIPPON INDIA LARGE CAP FUND                      | 7 Days       | 12 months                | 1.20%               | 1.20%                           | 1.15%                       | 1.50%  |
| Large & Mid Cap             | NIPPON INDIA VISION FUND                         | 12 Months    | 12 months                | 1.25%               | 1.25%                           | 1.15%                       | 1.50%  |
| Multi Cap                   | NIPPON INDIA MULTI CAP FUND                      | 12 Months    | 12 months                | 1.25%               | 1.25%                           | 1.15%                       | 1.75%  |
| Focused Fund - Multi Cap    | NIPPON INDIA FOCUSSED EQUITY FUND                | 12 Months    | 12 months                | 1.35%               | 1.35%                           | 1.10%                       | 1.50%  |
| Mid Cap                     | NIPPON INDIA GROWTH FUND                         | 1 Month      | 12 months                | 1.25%               | 1.25%                           | 1.25%                       | 1.50%  |
| Small Cap                   | NIPPON INDIA SMALL CAP FUND                      | 1 Month      | 12 months                | 1.15%               | 1.15%                           | 1.15%                       | 1.75%  |
| Value Fund                  | NIPPON INDIA VALUE FUND                          | 12 Months    | 12 months                | 1.30%               | 1.30%                           | 1.25%                       | 1.50%  |
| Sectoral                    | NIPPON INDIA BANKING FUND                        | 1 Month      | 12 months                | 1.30%               | 1.30%                           | 1.20%                       | 1.50%  |
|                             | NIPPON INDIA PHARMA FUND                         | 1 Month      | 12 months                | 1.25%               | 1.25%                           | 1.15%                       | 1.50%  |
| Thematic                    | NIPPON INDIA CONSUMPTION FUND                    | 1 Month      | 12 months                | 1.45%               | 1.45%                           | 1.30%                       | 1.50%  |
|                             | NIPPON INDIA POWER & INFRA FUND                  | 1 Month      | 12 months                | 1.35%               | 1.35%                           | 1.20%                       | 1.50%  |
|                             | NIPPON INDIA JAPAN EQUITY FUND                   | 12 Months    | 12 months                | 1.25%               | 1.25%                           | 1.10%                       | 1.50%  |
|                             | NIPPON INDIA US EQUITY OPPORTUNITIES FUND        | 12 Months    | 12 months                | 1.25%               | 1.25%                           | 1.10%                       | 1.50%  |
|                             | NIPPON INDIA QUANT FUND                          | 1 month      | 12 months                | 0.70%               | 0.70%                           | 0.70%                       | 1.50%  |
| <b>Hybrid</b>               |  |              |                          |                     |                                 |                             |  |
| Conservative Hybrid         | NIPPON INDIA HYBRID BOND FUND                    | 12 Months    | 12 months                | 1.20%               | 1.20%                           | 1.20%                       | 1.00%  |
| Aggressive Hybrid           | NIPPON INDIA EQUITY HYBRID FUND                  | 12 Months    | 12 months                | 1.15%               | 1.15%                           | 1.15%                       | 1.50%  |
| Equity Savings              | NIPPON INDIA EQUITY SAVINGS FUND                 | 12 Months    | 12 months                | 1.15%               | 1.15%                           | 1.15%                       | 1.50%  |
| Balanced Advantage          | NIPPON INDIA BALANCED ADVANTAGE FUND             | 12 Months    | 12 months                | 1.35%               | 1.35%                           | 1.35%                       | 1.50%  |
| Multi Asset                 | NIPPON INDIA MULTI ASSET FUND                    | 12 Months    | 12 months                | 1.25%               | 1.25%                           | 1.25%                       | 1.25%  |
| <b>Goal Based</b>           |  |              |                          |                     |                                 |                             |  |
| ELSS                        | NIPPON INDIA TAX SAVER FUND                      | 3 yr lock in | 3 yr lock in             | 1.25%               | 1.25%                           | 1.10%                       | 1.75%  |
| Retirement                  | NIPPON INDIA RETIREMENT FUND - WEALTH CREATION   | 5 yr lock in | 5 yr lock in             | 1.40%               | 1.40%                           | 1.25%                       | 1.50%  |
|                             | NIPPON INDIA RETIREMENT FUND - INCOME GENERATION | 5 yr lock in | 5 yr lock in             | 1.15%               | 1.15%                           | 1.15%                       | 1.50%  |
| <b>Index &amp; FOF</b>      |  |              |                          |                     |                                 |                             |  |
| Index                       | NIPPON INDIA INDEX FUND - NIFTY PLAN             | 7 days       | No Clawback              | 0.70%               | 0.70%                           | 0.70%                       | NIL  |
|                             | NIPPON INDIA INDEX FUND - SENSEX PLAN            | 7 days       | No Clawback              | 0.20%               | 0.20%                           | 0.20%                       | NIL  |
|                             | NIPPON INDIA NIFTY SMALL CAP 250 INDEX FUND      | 7 days       | No Clawback              | 0.65%               | 0.65%                           | 0.65%                       | NIL  |
|                             | NIPPON INDIA NIFTY 50 VALUE 20 INDEX FUND        | NIL          | No Clawback              | 0.50%               | 0.50%                           | 0.50%                       | NIL  |
|                             | NIPPON INDIA NIFTY MIDCAP 150 INDEX FUND         | NIL          | No Clawback              | 0.50%               | 0.50%                           | 0.50%                       | NIL  |
| FOF                         | NIPPON INDIA GOLD SAVINGS FUND                   | 15 days      | 12 months                | 0.30%               | 0.30%                           | 0.30%                       | 0.50%  |
|                             | NIPPON INDIA ASSET ALLOCATOR FoF                 | 12 Months    | No Clawback              | 0.85%               | 0.85%                           | 0.85%                       | NIL  |
|                             | NIPPON INDIA PASSIVE FLEXICAP FoF                | NIL          | 12 months                | 0.40%               | 0.40%                           | 0.40%                       | 0.25%  |
|                             | NIPPON INDIA JUNIOR BEES FOF                     | NIL          | No Clawback              | 0.17%               | 0.17%                           | 0.17%                       | NIL  |
| <b>Debt</b>                 |  |              |                          |                     |                                 |                             |  |
| Low Duration Fund           | NIPPON INDIA LOW DURATION FUND                   | NIL          | No Clawback              | 0.65%               | 0.65%                           | 0.65%                       | NIL  |
| Corporate Bond              | NIPPON INDIA CORPORATE BOND FUND                 | NIL          | No Clawback              | 0.35%               | 0.35%                           | 0.35%                       | NIL  |
| Short Duration Fund         | NIPPON INDIA SHORT TERM FUND                     | NIL          | No Clawback              | 0.75%               | 0.50%                           | 0.50%                       | NIL  |
| Long Duration Fund          | NIPPON INDIA NIVESH LAKSHYA FUND                 | NIL          | 12 months                | 0.25%               | 0.25%                           | 0.25%                       | 1.25%  |
| Banking & PSU               | NIPPON INDIA BANKING & PSU FUND                  | NIL          | No Clawback              | 0.35%               | 0.35%                           | 0.35%                       | NIL  |
| Floater                     | NIPPON INDIA FLOATING RATE FUND                  | NIL          | No Clawback              | 0.25%               | 0.25%                           | 0.25%                       | NIL  |
| Credit Risk                 | NIPPON INDIA CREDIT RISK FUND                    | 12 Months    | 12 months                | 1.00%               | 1.00%                           | 1.00%                       | 0.50%  |
| Medium Duration             | NIPPON INDIA STRATEGIC DEBT FUND                 | 12 Months    | No Clawback              | 0.80%               | 0.80%                           | 0.80%                       | NIL  |
| Dynamic Bond                | NIPPON INDIA DYNAMIC BOND FUND                   | NIL          | 12 months                | 0.35%               | 0.35%                           | 0.35%                       | 1.25%  |
| Medium & Long Duration      | NIPPON INDIA INCOME FUND                         | NIL          | 12 months                | 1.10%               | 1.10%                           | 0.90%                       | 1.25%  |
| Gilt                        | NIPPON INDIA GILT SECURITIES FUND                | NIL          | No Clawback              | 0.90%               | 0.90%                           | 0.90%                       | NIL  |
| <b>Arbitrage</b>            |  |              |                          |                     |                                 |                             |  |
| Arbitrage                   | NIPPON INDIA ARBITRAGE FUND                      | 1 month      | No Clawback              | 0.65%               | 0.65%                           | 0.65%                       | NIL  |
| <b>Liquid/Ultra Liquid</b>  |  |              |                          |                     |                                 |                             |  |
| Liquid Fund                 | NIPPON INDIA LIQUID FUND                         | 7 Days       | No Clawback              | 0.05%               | 0.05%                           | 0.05%                       | NIL  |
| Liquid Fund                 | NIPPON INDIA OVERNIGHT FUND                      | NIL          | No Clawback              | 0.07%               | 0.07%                           | 0.07%                       | NIL  |
| Money Market                | NIPPON INDIA MONEY MARKET FUND                   | NIL          | No Clawback              | 0.05%               | 0.05%                           | 0.05%                       | NIL  |
| Ultra Short Duration        | NIPPON INDIA ULTRA SHORT DURATION FUND           | NIL          | No Clawback              | 0.75%               | 0.75%                           | 0.75%                       | NIL  |

Please refer annexure for detailed terms & conditions and SIP Insure brokerage and applicability of ARI-Annual Retention Trail Incentive.

(\*)Kindly refer SID